THOMPSON
— FINANCIAL GROUP —
Estate Planning | Insurance | Investments | Payroll

September 24, 2023

Financial Advisor

Thompson Financial Group a full-service financial firm offering Estate Planning, Investments, Insurance, Employee Benefits and Payroll Processing. In existence since 1962, our firm has locations in both Presque Isle and Bangor, Maine. To assist our growth, we are looking to hire additional Financial Advisors. ***Are you an experienced professional who is results driven, has a growth mindset, and can see around corners to anticipate what's ahead? Do you embrace technology, think strategically, and have a strong business sense. If so, we look forward to meeting you!***

The Ideal Candidate

Confident & Kind - You are respectful, tactful, and kind. You value integrity. Your family values run deep. You are patient and understanding of others' needs. You are open, honest and have the ability and willingness to have difficult conversations when needed. Always treating others with respect, you don't just tell people what they want to hear. You have a sense of humor and genuinely enjoy life.

Motivated – Armed with a can-do spirit, inner strength and a powerful support system, you are willing to be pushed out of your comfort zone in the name of making a difference. Achieving excellence is at the core of who you are. You have a "bring it on" attitude and are ready to dig in!

Detail Oriented – You are a loop closer, you thrive in a fast-paced environment, and pride yourself on turning chaos into order. You are a quality finisher with exceptional writing and communication skills.

Dependable - You have instinctive prioritization skills and don't need to be told what to do or when to do it. You take ownership in your work, have strong follow-through and are willing to jump in to get the job done. You enjoy providing an encouraging environment while maintaining professionalism and are the type of person whose friends come to for advice.

Job Responsibilities:

The job responsibilities of our Financial Advisor include, but are not limited to:

- Possess the ability to generate new business leads and relationships
- Management and implementation of financial recommendations
- Builds strategic partnerships and lasting relationships

- Handle all aspects of processing and submitting new business
- A commitment to helping clients achieve their long-term goals
- Willingness to be a part of a fast paced, ever changing, growing team
- Ability to provide exceptional customer service

QUALIFICATIONS:

- US Military experience, associates, or bachelor's degree
- Ability to obtain and maintain proper licensing in Life/Health Producer and Series 7/66 or Series 65.

Compensation & Benefits:

Upon qualification, access to financed compensation plans and these benefits and rewards are available by contracting with Thompson Financial Group, a General Agency with Ameritas.

Financing Plans (Base Compensation):

- Experienced and new agent plans available
- Higher commission payouts
- Lower contract minimums

Benefits:

- Selection of medical, dental and vision plans
- Health Savings Account (HSA) – eligible health savings plan
- Flexible Spending Account (FSA) – medical and dependent care flexible spending accounts
- Savings plan for agent 401(k) with company match
- Personal and family group life insurance
- Voluntary long-term disability
- Ameritas matches the FICA/Medicare tax withheld from commission checks of agents who are eligible for benefits

Incentives and Rewards:

- Professional designation reimbursement program
- Quality Incentive Commissions (QIC)
- Disability Income bonus plan
- Agent non-contributory deferred compensation plan
- Agent contributory deferred compensation plan

Next Steps:

If you want the opportunity to have a direct impact on the success of our clients, you personally, and our company, we want to hear from you.

Position open until the right candidates are found.

Send your cover letter and resume to bshaw@growwithtfg.com