



THOMPSON-HAMEL, LLC
Your Family Your Future

Brian N. Hamel *Managing Partner*

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May 23, 2017

Dear Valued Thompson-Hamel Client:

With Spring now upon us and summer fast approaching, we thought we'd take this opportunity to provide you with an update on the happenings at Thompson-Hamel:

- 2017 marks the 55th anniversary of when our founder Art Thompson began his journey of providing his clients with financial services with a commitment to integrity, confidentiality, professionalism and unmatched client services. It's these same attributes that are the cornerstone of our financial services business today. At his youthful age of 83, Art continues an active business and personal lifestyle and we can always count on seeing Art in the office three days a week.
- On November 30, 2016, we acquired the Bangor, Maine based financial services firm of Farrington Financial, which was owned by Frank Farrington. At the same time, we welcomed Natalie Nadeau (nnadeau@thompsonhamelllc.com) and Regina Ross (rgross@thompsonhamelllc.com) to our Bangor Team. Natalie, who is Brian & Gail Hamel's oldest of three daughters, comes to us most recently as an Assistant Vice President at Camden National Bank in Bangor and prior to Natalie's 8+ years at Camden National she was employed for 3+ years at Machias Savings Bank in Bangor. Regina worked in an administrative capacity at Farrington Financial for over 3 years and prior to that worked for 25+ years as a receptionist and administrative assistant at S.W. Cole Engineering, Timberland Shoe, St. Joseph Hospital and G.H. Bass. Our Managing Partner, Brian Hamel, also has an active presence at our Bangor office being there on Mondays and Tuesdays of each week. We are enjoying getting to know our new clients and welcoming them into our firm. Our office location is in downtown Bangor at 27 State Street, Suite 21 (2nd floor) and our phone number is 207-942-6741 and our fax number is 207-947-9189. We welcome you to visit us at our new Bangor location.
- We were excited to recently unveil our revamped website at www.thompsonhamelllc.com. We invite you to visit this new and exciting site and learn more about the services we provide and to meet our incredible Team members. In addition, you can also check us out and Like us on Facebook at www.facebook.com/ThompsonHamel.

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- Our Associate, Kallie Bard, is our Social Media Director, so if you ever have any thoughts or suggestions don't hesitate to reach out to Kallie at kbard@thompsonhamelLLC.com
- We are proud to announce three of our Associates have recently received new designations. Pam Scheppele, who has been with Thompson-Hamel for nearly 29 years, recently earned the Retirement Income Certified Professional (RICP) designation. With this RICP certification, Pam now has the education and tools to assist Thompson-Hamel in preparing plans that will help increase the likelihood our clients will have sustainable income in retirement. Kallie Bard and Natalie Nadeau have successfully completed the Maine Life & Health insurance licensing exam and thus can offer their Thompson-Hamel clients with life, disability income and long term care insurances, as well as fixed and equity indexed annuities. In addition, Natalie and Kallie are currently studying to take the Series 6 Registered Securities Representative licensing exam. We are so proud of Pam, Kallie and Natalie for taking the initiative to secure these designations for the benefit of our clients.
- April marked the two-year anniversary of our purchase of Paterson Payroll and we are quite pleased with the development of this segment of our client offerings. Due to the fine services provided by our payroll Team of Lynn Boucher (Certified Payroll Professional), Michelle York and Shannon Todd, along with the oversight of our Partner, Bryan Thompson, we have more than doubled our payroll business during this short time-frame and are looking forward to future growth as we tap into even greater potential in our market areas, including the greater Bangor area. In order to accommodate the continued expansion of our payroll business, we are pleased to announce our newest addition to the payroll Team, Brenda Cote, who joined us on May 8th! Brenda comes to us from the Defense Finance & Accounting Service Center (DFAS), and prior to working at DFAS Brenda worked for Brian Hamel for a number of years when he was the President & CEO of the Loring Development Authority and the Chairman of the Board of the Maine Winter Sports Center. Welcome aboard Brenda!
- Our Thompson-Hamel Team now consists of 16 Associates in our Presque Isle and Bangor offices and our number one focus is to help ensure you receive a professional client service experience. Here's a brief introduction to each of our licensed Team members, and you can also visit our website to receive a detailed biography of all 16 of our Associates:
 - Brian Hamel: Affiliated with Thompson-Hamel since 2005, majority owner, and its Managing Partner. Received Certified Public Accountant (CPA) license in 1983 (not active), Series 7 Registered Securities Representative, Series 65 Investment Advisor Representative (IAR) and Life & Health insurance licensed.
 - Bryan Thompson: Affiliated with Thompson-Hamel since 2012, and a Partner of the firm. Master's of Business Administration (MBA), Series 6 Registered Securities Representative and Life & Health insurance licensed.
 - Art Thompson: Founder of Thompson-Hamel in 1962. Chartered Life Underwriter (CLU), Chartered Financial Consultant (ChFC), Series 7 Registered Securities Representative and Life & Health insurance licensed.
 - Jay Thompson: Affiliated with Thompson-Hamel since 1991, and is the son of founder Art Thompson. Series 7 Registered Securities Representative and Life & Health insurance licensed.

- Pam Scheppele: Affiliated with Thompson-Hamel since 1988. Retirement Income Certified Professional (RICP), Chartered Life Underwriter (CLU), Chartered Financial Consultant (ChFC) and Life & Health insurance licensed.
- Kallie Bard: Affiliated with Thompson-Hamel since 2015. Life & Health insurance licensed. Currently studying for Series 6 Registered Securities Representative licensing exam.
- Natalie Nadeau: Affiliated with Thompson-Hamel since 2017. Life & Health insurance licensed. Currently studying for Series 6 Registered Securities Representative licensing exam.
- Lynn Boucher: Affiliated with Thompson-Hamel since 2015. Certified Payroll Professional (CPP).

Lastly, just to demonstrate some of our Team members do have lives outside the workplace, Brian Hamel just completed his 6th year as the Volunteer Head Coach of the Special Olympics Aroostook Snowdogs basketball team, Bryan Thompson and Kallie Bard successfully completed the Caribou half-marathon, Shannon Todd just graduated from the Young Professionals Institute (YPI) at the University of Maine at Presque Isle, Pamela Bowmaster just returned from visiting her grandchildren in Florida, Lynn Boucher just celebrated a college graduation for her son, Michelle York enjoyed a winter of skiing with her children, and Art Thompson just returned from watching the NCAA Women's Final Four basketball tournament in Texas. Don't worry, Jay Thompson, Pam Scheppele, Cam Hayward, Wendy Todd, Michael Marquis, Natalie Nadeau and Regina Ross also "do have a life" that you can read all about on our website!!

We would like to take this opportunity to thank you for the trust you have placed in us. We take our responsibilities very seriously and we are always eager to assist you in any way to reach your long-term financial goals. As the trees begin budding and the grass is getting greener it would be the perfect time to get a fresh review of your financial situation. We would enjoy meeting with you to get updated on your current circumstances and determine if there are any changes to your plan that need to be made. So, please don't hesitate to reach out to us if you would like to schedule a time to meet to discuss your financial future.

Best regards,



Brian N. Hamel
Managing Partner



Bryan S. Thompson
Partner

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